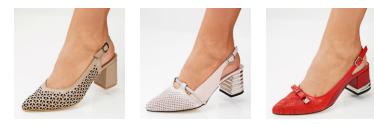


## QUALITY FOOTWEAR for all





# I ve sett 200,000 pairs / annualy



#### **ABOUT US? BRAND HISTORY**

The vision to create a valuable brand started more than 21 years ago, stemming from a passion for fashion, coupled with people's need for comfort and aspiration for excellence. The story of the Dogati brand goes back to the opening in Istanbul in 1990 of a small workshop producing natural leather shoes. In the following years the development was natural, following fashion trends and consumer needs, but also the increasing demand for our products, and thus we managed to turn the workshop into a factory,

The following years were the ones that left their mark on us, as we wanted the footwear produced by us to reach as many people as possible, and consequently, we developed a distribution network, based in Romania. We have gradually earned our reputation thanks to the materials used in the production of our footwear, the comfort they offer to the consumer, and the style that is constantly adapted to fashion trends.

Nowadays, as manufacturers and distributors, we collaborate with shops in Romania and Europe, to whom we offer the possibility to choose from over 1,000 models produced by us, and we also work in partnership with other workshops and factories, due to the growing demand for diversity, managing to sell over 200,000 pairs annually.

QUALITY FOOTWEAR for all OOGAT



#### **ABOUT OUR CUSTOMERS**

Our headquarters are in Bucharest, the capital of Romania, where we have created our main distribution network. We currently collaborate with more than 1000 customers, retailers, from Romania and Europe, to whom we offer the best quality natural leather shoes. Our materials are carefully selected, so that we can offer a superior quality, able to meet the needs of the most demanding customers. We sell over 200,000 pairs annually to customers who own physical stores, online shops and chain stores.

#### HOW DO WE CONDUCT OUR BUSINESS?

We launch two annual collections, the spring-summer and the autumn-winter collection, whereby we offer our customers the possibility to choose, based on pre-orders, the models they want to display in the stores next season. Some of our customers choose to visit our showroom in Romania where they can place their pre-orders, while others prefer us to come to their premises with the samples for the next season. If you have a physical store, an online shop or

collections

annualy

a chain store, by placing a pre-order, you will be able to organize your activity in advance and offer the best models to your customers.

Another important aspect is the fact that we always have the best-selling models in stock, which you can purchase without the need for a pre-order, throughout the year, so that our collaboration has continuity.







#### WHY PARTNER WITH US?

- Partnering with us ensures you a wide range of leather footwear covering all categories: sport, comfort, elegant, fashion;
- we can make other models besides the ones we present you;
- customization of products with your own brand;
- personalized discount;
- quick delivery of collections;
- stock always available from the best-selling models.

### Comfort





